

**Southeast Enterprises Board of Directors Meeting**  
**August 20, 2024**

The Southeast Enterprises Board of Directors met Tuesday, August 20, in the Conference Room. Chair Andrea Morgan called the meeting to order at 4:36 p.m., with the following Board members present: Joe Beaudet, Linda Heck, Wilbur Knoles, Bonita Mickens, Andrea Morgan, Martha Presser (via zoom), Rhiannon Wilhite, and Shirley Wurth. Unable to attend: Mimi Baldinger and Rob Sauve. Chief Executive Officer Lauren Hall, Development Director David Melton, and Administrative Director Shejana Verse were present.

Wurth moved, seconded by Beaudet, to approve the June 18, 2024, Board meeting minutes as printed. Motion approved.

Treasurer Joe Beaudet presented the January-July 2024 Profit & Loss and Balance Sheet Financials. Highlights of P & L were as follows: Total income, \$2,294,669.99 (53% of annual budget); Gross profit, \$1,702,426.72 (61% of annual budget); Total expenses, \$1,463,002.33 (53% of annual budget); Net income of \$254,166.46 (888%).

The Balance Sheet as of July 31 noted the following assets: Bank accounts of \$965,678.74; Total Accounts receivable, \$204,465.94; Total other current assets, \$271,028.73; Total current assets, \$1,441,173.41; Total fixed assets, \$124,394.00; Total other assets, \$1,272,378.40; Total assets of \$2,837,945.81; Total liabilities, \$244,506.33; Total equity, \$2,593,439.48; Total liabilities and equity, \$2,837,945.81. Wurth moved, seconded by Heck, to approve the financial report. Motion approved.

**CEO Report**

CEO Lauren Hall presented a CEO Report via power point. She included supporters' funds before asking Shejana Verse to share about Associates events: July 4th Celebration, Day at the K on September 18; Halloween in October, Holiday Dinner on December 6 at Faulkner Ranch. Board is invited. Then Hall spoke to Outcomes: average daily rate increase from 2018; formalized feedback on 3.0 scale; and training to help associates & families understand salary and benefits analysis. She added the following updates: 119 associates (10 new hires), happy to reach 125; staff recruiting; staff leadership development, KU Capstone Intern 2025; and looking ahead to eitas funding of \$1,054,840 for workshop & ATM program in 2025. She announced MASWM Conference in Springfield, September 29-October 1, to which the Board is invited. She distributed Board of Directors Directory and SE Organizational Chart.

**Committee Reports**

**Executive Committee:** No report.

**Governance:** No report.

**Insurance:** No report.

**Strategic Planning:** No report.

**External Affairs** SE staff David Melton, Interim, shared plans moving forward for Picture Me Perfect Art Crawl in Brookside on October 6. Classes are offered at Nelson and glass blowing at Englewood Arts Center for which he asked for volunteers on September 24 & 25, 2:30 p.m.- 5:30 p.m. He asked Board members to reach out to others about this October 6th event in both attending and sponsoring. More information will be sent by email.

He spoke to a video about Southeast in production by South Kansas City Chamber.

**Government Relations:** No report.

**Security, Building & Capital Improvement, Equipment Acquisitions:** No report.

**Associate Services:** Chair Heck announced a committee meeting following Board meeting.

**No Unfinished Business**

**New Business**

Wurth moved, seconded by Mickens, to approve vacation time for Executive Director in August. Motion approved.

Beaudet moved, seconded by Wilhite, to adjourn the meeting at 6 p.m. Motion approved.

Respectfully submitted,

*Shirley Würth*  
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