

Southeast Enterprises Board of Directors Meeting February 23, 2024

The Southeast Enterprises Board of Directors met Friday, February 23, 2024, in the Conference Room. Chair Andrea Morgan called the meeting to order at 5:19 p.m., with the following Board members present: Joe Beaudet (via zoom), Judy Moning (via zoom), Andrea Morgan, Martha Presser, Rob Sauve, Rhiannon Wilhite, and Shirley Wurth. Unable to attend: Mimi Baldinger, Linda Heck, Wilbur Knoles. Chief Executive Officer Lauren Hall and Development Director David Melton were present.

Wurth moved, seconded by Sauve, to approve the December 19, 2023, Board meeting minutes as printed. Motion approved.

Guest Kit Brewer, Legislative Representative for Missouri Sheltered Workshop Managers Association & Executive Director of Project CU, Inc., via zoom, presented information regarding advocacy, education, and legislative outreach on behalf of individuals employed at 14c Certificate holders across Missouri and the nation. He said that Missouri legislators have a sense of sheltered workshops in own communities but the large advocacy event in January in Jefferson City gave all legislators the opportunity to see what workshops can do, to encourage them to visit workshops and have communication with associates, and learn more about the incredible programs serving this vulnerable population. As for the legislative outreach to inform legislators, state and national, about benefits of 14c, it is important to make certain that sheltered workshops have same or better share. Missouri workshops have asked for \$30 million. It is important to watch HB1636 funding steam through SB 40. Kit reminded the importance of parents and friends to participate in March event so that they can state their views and why. As for DC, workshops are not well represented there, and politicians would like to end 14c; in fact, 17 states have eliminated 14c. Two studies showing competitive integrated employment have been ignored by legislators. Twenty-two states in 14c certification are requesting a hearing by Committee Chair Fox. CEO Hall thanked Mr. Brewer for taking time to share with us.

Vice Chair Rob Sauve presented the End of Year Profit & Loss and Balance Sheet Financials. Highlights of P & L were as follows: Total income, \$2,481,638.45 (92% of annual budget); Gross profit, \$2,433,548.80 (92% of annual budget); Total expenses, \$2,310,719.63 (89% of annual budget); Net income of \$145,994,80 (323%). The Balance Sheet noted the following assets: Bank accounts of \$794,053.19; Accounts receivable, \$156,541.77; Total current assets, \$1,084,165.31; Total Fixed

assets, \$146,206.46; Total Other assets, \$1,258,809.11; Total assets of \$2,489,180.88; Total liabilities, \$149,907.85; Total equity, \$2,339,273.03; Total liabilities and equity, \$2,489,845,180.88.

Total Investments, \$1,120,965.13; Total Money Market Funds, \$225,141.93; Total Cash Funds, \$567,622.00

Sauve moved, seconded by Presser, to approve the financial report. Motion approved.

CEO Report

Presented the following at the Annual Meeting on February 23, 2024.

CEO Lauren Hall presented CEO Report via power point, including 2023 Highlights in Employment, Transitional Supports, Socialization/Engagement Opportunities. Statistics: served 117 people with total hours of 178,432; average hourly wage, \$6.20. Internship Program Partnership with KU Medical Occupational Therapy program was outlined by Director Dr. Lacy Wright who also introduced KU student Annie Rosenberg and mentioned Breanna Knapp who was not able to be in attendance. She shared about working with associates to determine needs and ways to assist them as well as classes offered: developing skills, setting goals, professionalism, responsibilities, good hygiene, conflict resolution, independent living, and dealing with tension.

CEO Hall explained Revenue & Financial Support coming from businesses, 42%; eitas, 28%; DESE (Department of Elementary & Secondary Education-Missouri), 28%; Other, 2%. She also showed Impact figures such as Associates satisfaction with job, feeling individual interests matter, feeling emotionally safe, and physically safe. These were high marks.

Unfinished Business

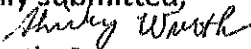
Printed copies of revised By-laws, Directory, and Meeting Dates were distributed.

New Business

Presser announced that eligibility changes for existing benefits for discussion and consideration will be sent by email.

Presser moved, seconded by Sauve, to adjourn the meeting at 6 p.m. Motion approved.

Respectfully submitted,


Shirley Wurth, Secretary

Board joined staff at Main Event in Independence for appreciation social.