

Southeast Enterprises Board Meeting February 21, 2023

The Southeast Enterprises Board of Directors met Tuesday, February 21, 2023, following the Annual Meeting in a hybrid meeting, Conference Room. President Andrea Morgan called the meeting to order at 5:15 p.m., with the following Board members present: Mimi Baldinger, Joe Beaudet (via zoom), Wilbur Knoles, Judy Moning (via zoom), Andrea Morgan, Rob Sauve, and Shirley Wurth. Unable to attend were Linda Heck and Martha Presser. Chief Executive Officer Lauren Hall and Development Director David Melton were present. The group thanked Lauren for the refreshments.

Wurth moved, seconded by Sauve, to approve the December 20, 2022, Board meeting minutes as printed. Motion approved.

Treasurer Joe Beaudet presented the financial report, January-December 2022. He clarified Profit and Loss Statement with references to % of Budget: Total Income, \$2,394,073.66 & Gross Profit of \$2,361,986.33; Total Expenses, \$2,178,557.53; Net Operating Income of \$183,428.75; Total Other Income of \$4,861.58; Net Income of \$188,290.38. He presented the Balance Sheet, as of December 31, 2022, noting Total Bank Accounts, \$997,014.00; Total Accounts Receivable, \$303,554.07; Total Current Assets, \$1,326,923.99; Total Assets, \$2,265,726.77; Total Liabilities and Equity, \$2,265,726.77. Wurth moved, seconded by Sauve, to approve the financial report. Motion approved.

CEO Report

CEO Hall distributed additional printed information to that handed out in Annual Meeting. This material included updates on Personnel, Occupational Therapy Program, Video Update, Aged Accounts Receivable Issue.

Committee Reports

Executive Committee: Held a moment of silence in memory and honor of James Barnes and his dedicated service to the Workshop through the years.

Board Development: CEO Hall, for Martha Presser, reported that five people are being considered for addition to the Board. Those names will be presented when decisions are made.

Insurance: No report.

Strategic Planning: Strategic Planning Retreat is scheduled for March 10, 2023, 9:30 a.m.-2:00 p.m., at the KC Pet Project location. Results of surveys are being considered to help with the planning.

External Affairs: David Melton announced that a fundraiser is planned for a Thursday Bingo Night in April at Crane Brewery. Bingo cards will be sold for \$5.00 with all proceeds going to Southeast. Food and beverages will be sold to guests. Chocolate sales will be held in May.

Government Relations: CEO Hall spoke to possible elimination of personal taxes in state. David Melton attended a meeting of MO Association of Manufacturers to learn how a collaboration with workshops might benefit both groups.

Security, Building & Capital Improvement, Equipment Acquisitions: CEO Hall said that a full comprehensive appraisal and assessment of Southeast building and grounds is needed.

Associate Services: No report.

No Unfinished Business

New Business

CEO Hall reminded Board of need to sign Conflicts of Interest and Abuse, Neglect, or Endangerment Annual Statements.

A brief discussion considering a 50th anniversary occasion in 2025 was held. Also, a discussion of new facilities was held.

Sauve moved, seconded by Wurth, to adjourn the meeting at 6:15 p.m. Motion approved.

Respectfully submitted,



Shirley Wurth, Secretary

