

**Southeast Enterprises Board Meeting
October 18, 2022**

The Southeast Enterprises Board of Directors met Tuesday, October 18, 2022, in a hybrid meeting. President Andrea Morgan called the meeting to order at 4:35 p.m. with the following Board members present: Mimi Baldinger (via zoom), Jim Barnes, Joe Beaudet, Linda Heck, Judy Moning (via zoom), Andrea Morgan, Martha Presser, Rob Sauve, and Shirley Wurth. Chief Executive Officer Lauren Hall and Business Development Director David Melton were present. Unable to attend was Wilbur Knoles.

Wurth moved, seconded by Sauve, to approve the August 16, 2022, Board meeting minutes as printed. Motion approved.

Treasurer Joe Beaudet presented the financial report, January-September 2022. He clarified Profit and Loss Statement with references to % of Budget: Total Income, \$1,835,826.50 & Gross Profit of \$1,814,900.58; Total Expenses of \$1,595,239.34; Net Operating Income of \$219,661.24; Total Other Income of \$504.63; Net Income of \$220,165.87. He presented the Balance Sheet, noting Total Bank Accounts, \$998,337.41; Total Current Assets, \$1,338,987.93; Total Assets, \$2,276,310.69; Total Liabilities and Equity, \$2,276,310.69. Wurth moved, seconded by Presser, to approve the financial report. Motion approved.

CEO Report

CEO Hall elaborated on the printed CEO report which included Financials, Human Resources (three staff members: Breanna-Associates Services; Rick Paez-Quality & Compliance; and Shejana Verse-Administration Director and potential new hires of two production staff & program director), Associate Services, and Challenges regarding prevailing wage and program & fund diversification. She then explained time study work sheet.

Committee Reports

Executive Committee: No report.

Governance: No report.

Board Development: No report.

Insurance: Heck, for the Insurance Committee, presented a brief summary of meeting with the Bukaty Companies. Barnes moved, seconded by Beaudet, to empower the

Insurance Committee to work with Bukaty Companies and choose appropriate medical insurance coverage for the Workshop employees, 2023. Motion approved.

Strategic Planning: Strategic Planning Retreat rescheduled for February 17, 2023, 9:30 a.m.-2 p.m.

External Affairs: Barnes reminded Board of Art Crawl on October 30, 3-6 p.m. David Melton shared a few of the creations by Southeast associates presented for the Silent Auction. He reminded members of sign-ups for tickets and volunteering opportunities on email he sent today. CEO Hall & Board thanked Melton for his work in bringing in sponsors and working on the committee with Special Olympics on behalf of Southeast. He reported that the candy bars fundraiser had raised a bit over \$4,000.

Government Relations: Barnes spoke to special session of the Missouri Legislature as well as the decrease in taxes. He also mentioned that the eitas board is accepting nominations for potential board members.

Security, Building & Capital Improvement, Equipment Acquisitions: No report.


Associate Services: No report.

No Unfinished Business

New Business: Budget Committee will set a committee meeting date.

Sauve moved, seconded by Barnes, to adjourn the meeting at 5:58 p.m. Motion approved.

Respectfully submitted,


Shirley Wurth, Secretary